



Grantseeker's Toolkit: A Comprehensive Guide to Finding Funding

Cheryl Carter New, James Aaron Quick

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"For most worthy nonprofits to fulfill their missions, passion and dedication are simply not enough. Securing financial resources requires that 'the case' for support be made in a clear and persuasive fashion. Beyond their skill in winning grants, New and Quick also know how to effectively coach others, in a conversational, step-by-step manner, to do the same!"—Dr. Janice B. Yost President Mary Black Foundation, Inc.

"Grantseeker's Toolkit is an outstanding and comprehensive reference document for the grantseeker and writer. Cheryl and James have created a valuable resource for both the novice and the experienced grantseeker/writer."—Marlene L. Ritter Unit Head, Leadership Development Office of Quality Educators Louisiana Department of Education.

"Grantseeker's Toolkit is a breath of fresh air. This book should provide a recipe for community-based organizations and small universities that have spent thousands of dollars hiring writers to develop proposals. Several copies of this book should be on file in the business or grants office of every community-based organization and community college or university. Cheryl and Jim should be commended for developing this tool."—Arlene A. Granderson, M.P.H. Director of Operations, Office of Rural Health Policy Department of Health and Human Services, Rockville, MD.

"Grantseeker's Toolkit is a very valuable resource on the complex process of grant development. It will be useful for all grantseeking groups or individuals. Mr. Quick and Ms. New's advice and direction is useful across the full range of grant proposal development, from the simplest grants to the most complex."—Geraldine Ritter Director, Grants Administration Wake County Public School System, North Carolina.

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