



How to Buy a Great Business With No Cash Down

Arnold S. Goldstein

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A complete how-to guide to a 100% financed business. How to Buy a Great Business with no Cash Down Bestselling author Dr. Arnold Goldstein has successfully purchased 12 companies--including retail stores to printing plants--and he did it without investing any money of his own! Using his proven formula for success, he also has guided hundreds of other enterprising but financially limited people into their own 100% leveraged businesses. Now, the master of the "No Cash Down" takeover is ready to help you too. In this important new book, he reveals all his secrets, including how to successfully find, qualify, evaluate, structure, finance, negotiate, and take over any type or size business.using little or no cash of your own. In How to Buy a Great Business With No Cash Down, you'll

- * Get over 50 proven "no cash down" techniques, strategies, and formulas that insure success through each phase of the buy-sell process
- * Discover how to prospect the very best no-cash deals
- * Learn how to avoid costly errors and common pitfalls
- * Find out how to calculate what a business is worth
- * Get all the same handy checklists, forms, and sample agreements the author uses
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- * Discover how to negotiate a winning deal.each and every time!
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